



PRESS RELEASE

**UNIDATA WINS IN RTI THE TENDER FOR THE IMPLEMENTATION OF THE IOT SYSTEM FOR THE
MANAGEMENT OF WATER METERS IN THE METROPOLITAN CITY OF PALERMO**

**THE TOTAL VALUE OF THE CONTRACT IS € 2.7 MILLION
THE TENDER IS PART OF THE PNRR FUNDS**

Rome, February 13, 2023 - Unidata S.p.A. (EGM: UD), operator of Telecommunications, Cloud and IoT services, listed on the Euronext Growth Milan market of the Italian Stock Exchange, turned out to be the contact awardee of the tender in Temporary Grouping of Companies (RTI), with the role of Mandatory, together with **BIP S.p.A.** (<https://www.bip-group.com/it/>) and **Lektor S.r.l.** (<https://www.lektorweb.eu/>) for the functional supplies for the implementation of the Automatic Meter Management System of AMAP S.p.A. (Palermo Aqueduct Municipal Company), the water consumption monitoring system of the Metropolitan City of Palermo.

The initiative is part of the series of projects related to the **Internet of Things (IoT)**, with a particular focus on **Smart Metering** solutions, for proper consumption monitoring, water budgeting and identification of potential leaks. Indeed, the possibility offered by the new IoT technologies makes it possible to limit waste for a **sustainable management** of the water resource.

The total value of the contract amounts to **€ 2.7 million**, for a period of 36 months, with a concentration of activities in the first year, with several phases, including those related to the design and implementation of a purpose-built LoraWAN™ network and the remote metering station with a wireless IoT network for water meters, which includes, in addition to the application software, **UniOrchestra**, Unidata's as-a-service suite, for the management and control of LoRaWAN™ networks.

The system will cover 145,000 users in the Metropolitan City of Palermo, including, along with the county seat itself, additional 26 municipalities in the Eastern area and 31 municipalities in the Western area. The awarded tender is part of the **PNRR funds** that will finance many more project implementations in the areas of Smart Metering and Digital Management of Water Utilities for which LoRaWAN™ is one of the main IoT technologies.

*"We are very pleased with this award – declares **Patrizio Pisani, R&D Manager of Unidata** – which confirms our choice of having believed for many years in the advantages of LoRaWAN™ technology in the panorama of low-power wireless network technologies with a wide range of coverage and on which we now boast a consolidated know-how. A choice that is part of the projects related to IOT and its many application areas, a 'smart' exchange of information capable of generating competitive advantage for businesses, greater efficiency for the Public Administration and which represents, in addition, a valuable monitoring and analysis tool that allows us to limit any waste, as in this case, of precious resources such as water".*

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*"After the recent collaborations undertaken, which allowed us to support the Port of Palermo in the energy transition – continued **Antonio Iuculano, Equity Partner of BIP S.p.A.** – it is a great satisfaction for us to be able to contribute to another strategic project for the City, in which we will bring the experience and the knowledge gained at national and international level in the water sector and in the digital transition".*

*"It is a great source of pride – says **Andrea Sesana, CEO of Lektor S.r.l.** – to be part of this ambitious project with our Gea solution dedicated to data management and collection using the most innovative technologies currently on the market".*

This press release is available from Borsa Italiana, the "1info" storage mechanism (www.1info.it) and the company's website www.unidata.it under Investors/Press Releases.

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Unidata S.p.A. Telecommunications, Cloud and IoT Operator. The Company was founded in 1985 by 3 partners still in the Company. With a fiber optic network of over 5,450 km in continuous expansion, a wireless network and a proprietary data center, provides over 16,000 business, wholesale and residential customers with ultra-wideband connectivity services with FTTH (Fiber to the Home) network architectures, wireless connectivity, VoIP services, cloud services and other dedicated solutions, with a high level of reliability and security. Other activities in the operational start-up phase concern the Internet of Things (IoT), with the development and supply of solutions for the home automation market and Smart City.

Unidata S.p.A. ISIN CODE: IT0005338840 (Reuters UD MI - Bloomberg UD IM) is listed on the Euronext Growth Milan Italia Market of the Italian Stock Exchange.
