



PRESS RELEASE

**THE BOARD OF DIRECTORS OF UNIDATA EXAMINED SOME PRELIMINARY CONSOLIDATED
 FIGURES AS OF 31 DECEMBER 2024**

PRELIMINARY REVENUES IN LINE WITH FORECAST AND UP SLIGHTLY YOY

MARGINALITY AT THE UPPER END OF THE FORECAST RANGE, GROWING YOY

**NET FINANCIAL DEBT DECREASING BEYOND FORECAST, AND IMPROVING YOY, THANKS TO
 GOOD OPERATING CASH GENERATION**

Key preliminary data of Unidata Group (*unaudited*)

- **Total revenues:** € 101.3 million (€ 100.7 million in 2023)¹ in line with 2023
- **Adjusted EBITDA:** € 27.4 million (€ 26.1 million in 2023) **+5% YoY**
- **Adj. EBITDA Margin:** 27.0% (25.9% in 2023)
- **Investments:** € 13.8 million
- **Net Financial Debt:** € 43.9 million (€ 47.9 million as of 31 December 2023)

Roma, 12 February 2025 – Unidata S.p.A. (UD.MI), operator of telecommunications, cloud and IoT services, listed on Euronext Milan – STAR Segment, organized and managed by Borsa Italiana S.p.A., announces that the Board of Directors met on today's date under the chairmanship of Renato Brunetti and examined some Preliminary Consolidated Data for the fiscal year 2024, which have not yet been audited.

PRELIMINARY CONSOLIDATED KEY FIGURES AS OF 31 DECEMBER 2024

The main consolidated economic and financial results as of 31 December 2024 of the Unidata Group have been compared with the pro-forma results as of 31 December 2023, i.e. including in the latter the TWT Group (acquired on 28 February 2023) from 1 January to 31 December 2023.

¹ The values in brackets refer to the pro-forma economic data as of 31 December 2023, i.e. including in the consolidation the TWT Group for the entire period.

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Total Consolidated Revenues, equal to **€ 101.3 million**, are slightly improving in comparison with the 2023 figure (€ 100.7 million) and in line with the forecast figures already reviewed by the Board of Directors and communicated to the financial market on 12 November 2024, between € 100 and € 104 million.

Adjusted EBITDA, calculated net of extraordinary costs of about € 0.3 million, is about **€ 27.4 million +5%** compared to 2023, with an **Adjusted EBITDA Margin** of **27.0%** improving from 25.9% in 2023 and positioned at the upper end of the forecast range between 26.4% to 27.0%.

During 2024, total **Investments** of approximately **€ 13.8 million** were made, financed largely from working capital and divided into approximately € 3.2 million in intangible fixed assets, approximately € 8.1 million in tangible fixed assets, mainly related to the infrastructure area, and approximately € 2.5 million in financial fixed assets (shareholding in ClioFiber S.r.l., Unifiber S.p.A. and Unitirreno Holding S.p.A.).

Net Financial Debt for ESMA purposes is equal to **€ 43.9 million** compared to € 47.9 million as of 31 December 2023. Net Financial Debt for the purpose of calculating financial covenants is € 41.5 million; an improvement over previously reported forecast figures between € 44 and € 45 million.

This press release is available on Borsa Italiana, on the "1info" storage mechanism (www.1info.it) and on the Company's website investors.unidata.it in the "Investors/Financial Press Releases" section.

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Unidata S.p.A., a Telecommunications, Cloud and IoT Operator, was founded in 1985 by three partners still in the Company. With a fiber optic network of about 7,400 km in continuous expansion, a wireless network and a proprietary data center, the Unidata Group supplies over 26,400 business, wholesale and residential customers with ultra-broadband connectivity services with FTTH (Fiber to the Home) network architectures, wireless connectivity, VoIP services, Cloud services and other dedicated solutions, with a high level of reliability and security. The company is also active in the Internet of Things (IoT), with the development and supply of solutions for the home automation and Smart City market.

Unidata S.p.A. ISIN CODE: IT0005573065 (Reuters UD MI - Bloomberg UD IM) is listed on Euronext Milan – STAR segment of Borsa Italiana.

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